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Enterprise Talk

New ESSL WEB Site Launch

We are pleased to announce that we have launched the first phase of our new corporate web site. It features information on our product portfolio and in subsequent releases will contain customer case studies and useful links to our partner pages. We also plan to establish a customer login section which will contain information about new software releases and new modules which could be of interest.

We hope it will provide a more detailed insight into the development of our Transport and Fleet Management products.

Charlie Nash - Director

www.essl.co.uk

PARTNERSHIP ANNOUNCEMENT

Making Profit out of Transport Planning

WORKING TOGETHER TO SOLVE THE TRANSPORT PLANNING PUZZLE

We are pleased to announce that ENTERPRISE SOFTWARE, whose user base includes 8 of the UK's top 15 Logistics Service Providers, are now partners with ORTEC, the leading advanced planning and optimisation solution company.

NATURAL PARTNERS: This partnership has resulted in the creation of a solution designed to automate the entire supply chain. Both companies provide best-in-class solutions, share a deep knowledge of the transport and logistics industry and possess a mutual belief that technology has the power to transform transport, but should never become its master.

In contrast with "one size fits all" hardware focused offerings which are often over-specified and over complex, we look deeper into the fast-flowing ever changing operational data that is the lifeblood of logistics and believe the pain of planning can be reduced.

OFFERING MORE: Full "orders-to-cash" functionality, combined with real-time optimisation of multiple sites, resources and workloads, provides an offering to the Logistics marketplace that is significantly more than the standard 'radial distribution' schedulers are currently able to offer.

In an industry littered with "Optimised" routing and scheduling failures, our logistics knowledge combined with the ingenuity and flexibility of ORTEC's optimised routing and scheduling solutions, means that real efficiencies can finally be achieved.

SAVINGS: Companies growing rapidly cannot afford to keep increasing planning administration in line with revenue growth, which is why ENTERPRISE SOFTWARE and ORTEC have dedicated time and effort to resolve the many and varied automated routing and scheduling issues.

Already a number of companies are benefitting from savings of up to 12.5% in operational costs, due to more productive scheduling, better utilisation of assets and a reduced carbon footprint.

BUT DON'T JUST TAKE OUR WORD FOR IT!

Call us on 0161 925 2400 and take the first step to understanding how this revolutionary solution could change your world. You have nothing to lose and everything to gain!



Enter our World Cup competition and you could win a 32G iPod Touch. See over for details 



NEW MODULE LAUNCH

Driver Rostering

Looking for that instant picture?



Over the last few years, there has been an increased dependency on the use of spreadsheets to manage staff rosters, which includes the recording of preferences, training, holidays and absences.

Whilst spreadsheets often answer problems in the short term, longer term the increasing manual effort this approach demands presents its own problems and leads to escalating costs.

An alternative approach would be to develop a bespoke solution. However this is time consuming and risky, where the cost usually outweighs the benefit.

Given the current climate, finding more efficient ways of working, which lead to increased visibility across a business, has never been more important. That's why we have developed a solution which is fully integrated with our Transport Management software and offers exactly that.

The rostering process enables you to take into account specific driver preferences, booked holidays and entitlements plus any training or miscellaneous activity scheduled against them.

This is a more than just a Management tool, it is a solution that will support staff working within the planning and transport operation. It will provide immediate visibility of available drivers, taking into account their current working time directive status.

An added benefit is that it can be used to generate rosters for any group of people that work in your business on a shift or rota basis. Examples of this include admin and customer service teams, together with warehouse and maintenance staff.

The solution is a definite COST SAVER.

To arrange a demonstration or for more information contact your Account or Business Manager on 0161 925 2400.

CUSTOMER NEWS

PD Ports take an EPIC step

Implementing new systems that add value to your operation and enhance service levels to customers can sometimes be a real headache. Not for PD Ports though, who have successfully implemented EPIC, Enterprise Software's mobile In-Cab solution.

Used at their Teesport site, across two shipping terminals, EPIC is deployed on the latest ruggedised PDA devices, Psion Teklogix Ikon terminals. It provides real-time collection and delivery information to PD's operational departments and to their customers, Tesco and Asda, who are currently benefitting from this solution.

Integrated into the system is real-time vehicle tracking, which also provides much valued management information, such as the current GPS location of vehicles, time on site, distance travelled and route taken.



Other information available from the CanBus includes: standing time, idle time and over revving.

EPIC is a natural extension to PD's existing TMS solution provided by ESS, and the next phase of implementation will include the capture of customer signatures upon delivery.

After the event analysis is now much quicker as key operational information is being captured real-time. This enables the business to react more quickly to customer queries and potential issues.

SOUND BITES

EDDIE STOBART

Wins with AG BARR

AG BARR p.l.c., famous for its drinks which include brands such as IRN BRU, Tizer and Orangina, have awarded a 3 year warehouse and distribution contract to Eddie Stobart.

Stobart are long established users of ESS's Transport and Fleet Management solutions and were awarded the contract because of their networked multi-modal transport solutions and proven track record of integrating new business.

EAST RIDING OF YORKSHIRE

Choose Transform

The UK's largest council by geographical area and the first council to achieve the new government customer service award, is the latest public authority to choose our Fleet Management software solution.

East Riding has over 20 users, manages a fleet of over 1000 assets and operates three main workshops across its district.

K+N DRINKS LOGISTICS

Telematics Integration

K+NDL have completed the project to integrate their Telematics solution with our Transport Management system.

The final version provides full visibility of vehicles that are running behind schedule and encompasses a faster driver debrief facility which focuses attention on managing exceptions such as late arrivals/departures and excessive fuel usage.

Predict and Win !

Name the winning team and the final score and you could be the winner of a 32G iPod Touch.

To enter go to www.essl.co.uk by 5pm July 1st.

All correct entries will be placed into the final draw and the winner will be announced Monday 12th July.

* One entry per person.

